

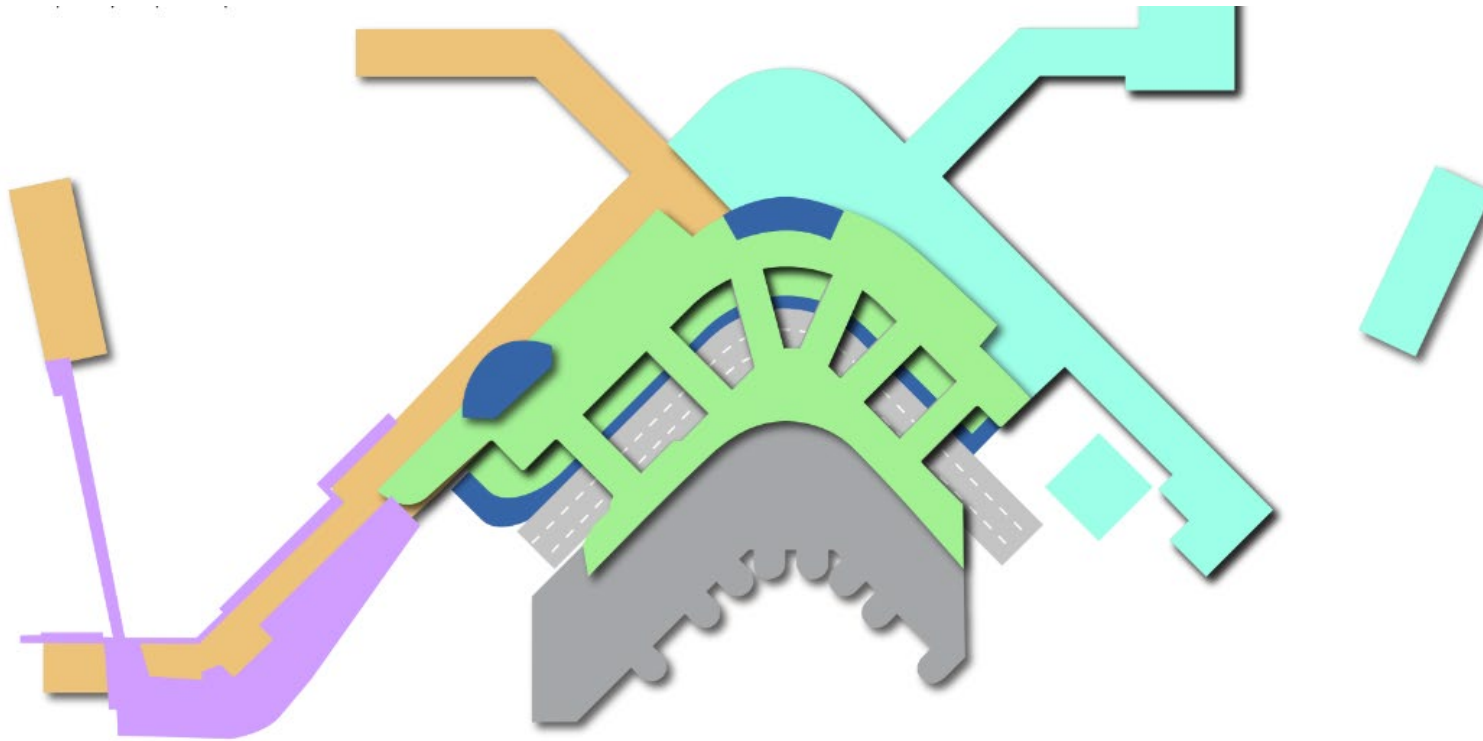
Airport Custodial Services

Funding & Contracting Authority (2027-2031)

Action Requested

Request Commission authorization for the Executive Director to fund \$150 million to advertise, award, and execute five custodial service contracts through 2031

Airport Zone Map



Zone 1: Concourse A, Concourse B, and South Satellite

Zone 2: Concourse C, Concourse D, North Satellite, and Central Terminal

Zone 3: AOB Mezzanine, Ticketing, Baggage Claim, Cruise Lobby, Curbside, Garage Elevators, Elevator Lobbies, Escalators and 3rd Floor Garage Restrooms, North GT Cruise Lot

Zone 4: Baggage Handling, Compactor Sites, Airport Office Bldg., Main Terminal Police and Security, MT Penthouse, Outlying Buildings

Zone 5: Elevated Passenger Walkway and IAF

Summary

Details:

1. Financial and operational efficiencies by combining zones geographically connected (Zones 1 & 5)
2. Leveraging the strengths and characteristics of Zones 1 & 5 to enhance gate hold room & restroom cleanliness and enhance the overall customer experience
3. Provides authority to recompetete all five Zone contracts during 2026-2029 procurement cycle
4. Expenditures on labor, equipment, consumable supplies, chemicals, materials & employee benefits

Considerations:

1. Key Cost Pressures:
 - Minimum wage increases exceeding 18% since 2022
 - Inflation and rising supply costs
 - Increased facility square footage (e.g., CCE)
2. Costs vs. Service Level
3. Costs & ASQ Score Comparison with Other Airports

What's Covered

New Request \$150 M to
recompete the service contracts
when they come due and fund to
2031

Zone	Expiration Date	Base Year End
1	04/30/30	04/30/27
2	06/30/27	
3	02/28/29	
4	01/31/28	
5	02/15/27	

Contract Timeline	2026	2027	2028	2029	2030	2031	2032
Zone 1		Apr-27			Apr-30		
Zone 2		Jun-27					
Zone 3			Feb-29				
Zone 4		Jan-28					
Zone 5	Feb-27						

Contract Objectives

1. Uninterrupted service coverage for all Zones 1-5 through 2031
2. Financial Efficiencies and Operational Effectiveness
3. Maintaining Port Values:
 - ✓ Public Health & Safety - Free Hygiene Products for All
 - ✓ Labor Harmony
 - ✓ WMBE Participation
 - ✓ Sustainability & Green Cleaning
 - ✓ Enhanced Customer Experience and Security
 - ✓ Increased efficiency by utilizing innovation
 - ✓ Competitive Procurement Process
4. Enhancing Partnership with Airlines - Invite Airline Partners to Evaluation

Questions?

Thank you!