



Item Number: 7b_supp
Meeting Date: March 27, 2012

PORT JOBS

Expanding opportunities.

Building success.



Port Jobs

- In 1993, the Port of Seattle spearheaded the creation of **Port Jobs**, a 501c3 nonprofit organization, to provide a forum for stakeholders to work together on workforce issues in Port-related business sectors.
- Today: Port Jobs has served more than 78,400 people, helping fill more than 12,300 job openings with airport employers and in the skilled trades.
- In 2011, Port Jobs expanded work into the transportation and logistics sector, doing outreach to Port-related drayage truck drivers, and teaching a new Customer Service class targeted to rental car facility applicants.

Port Jobs Services

- 8,773 job seekers assisted and 682 open positions filled at Sea-Tac Airport. (Airport Jobs)
- 41 airport workers completed 69 credit-bearing college classes onsite at the airport. 149 people completed job skills classes. (Airport University)
- 85 people placed in apprenticeships and trades-related jobs earning an average of \$18.54 per hour plus benefits. (Apprenticeship Opportunities Project)

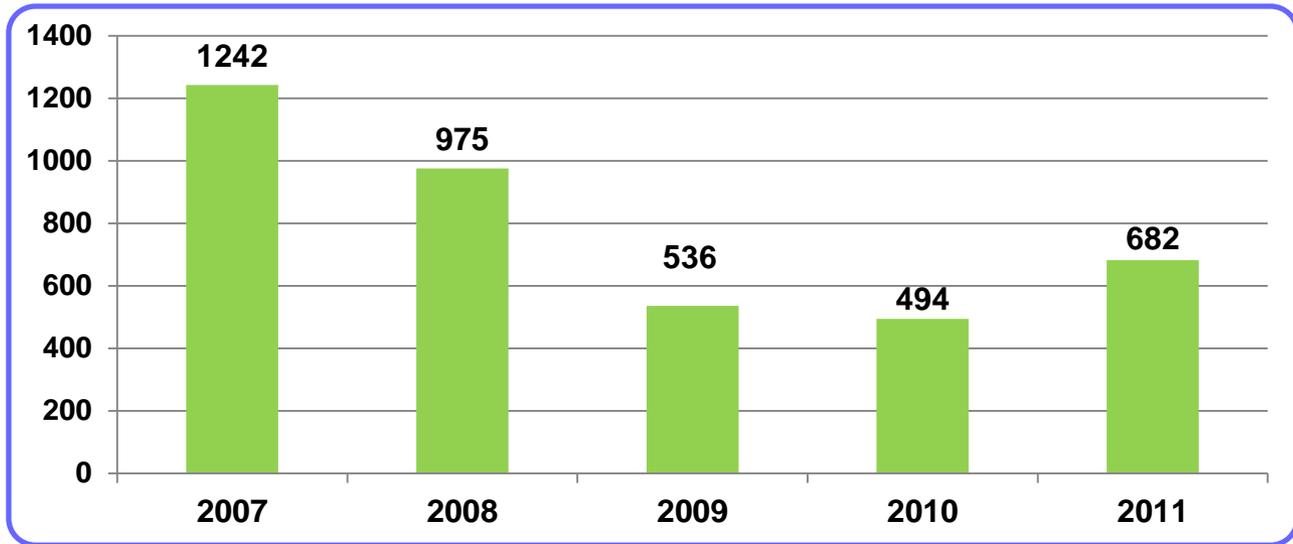
2011 Trends

As the local economy began to stabilize:

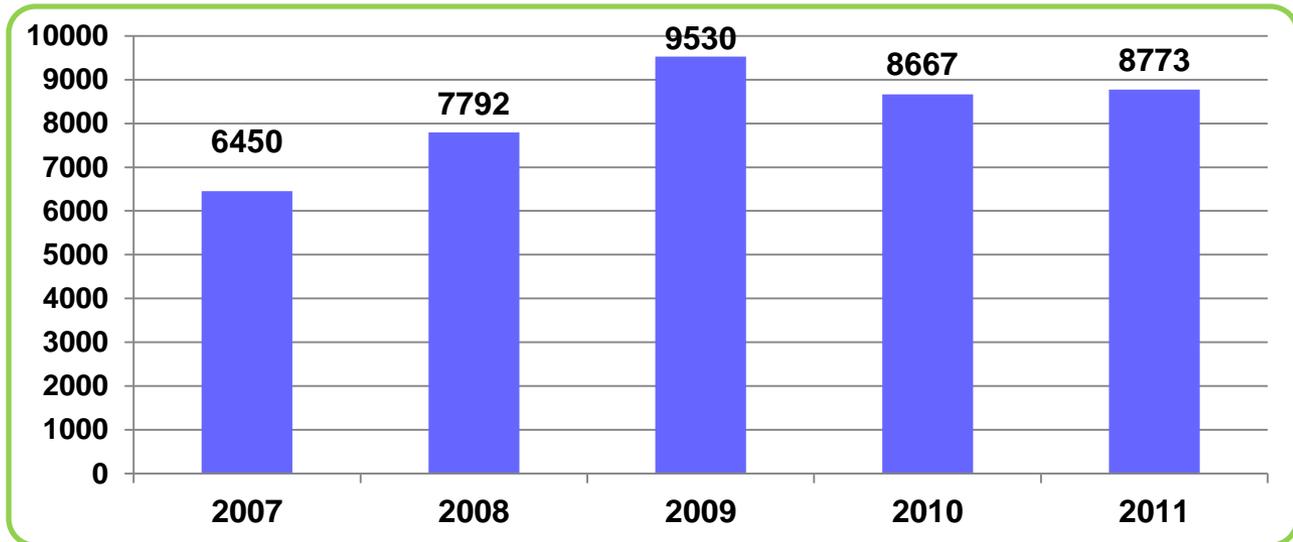
- Airport Jobs placements began to rise after a three-year drop.
- The number of job seekers visiting Airport Jobs leveled off after increasing over the past several years.
- AOP's placements rose for the second year in a row.

Airport Jobs

**Airport
Jobs
Hires**

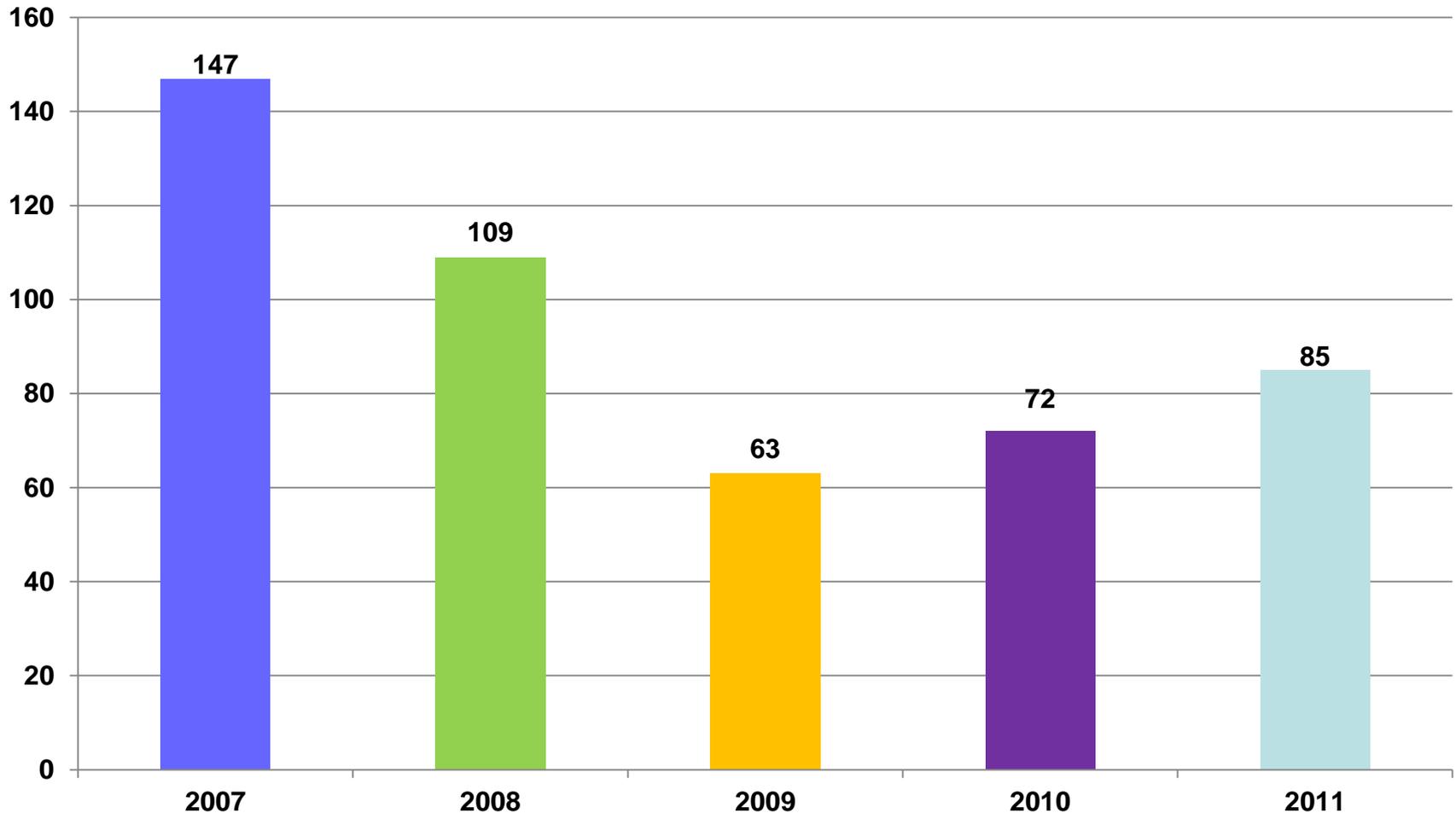


**Number
of
Job
Seekers**



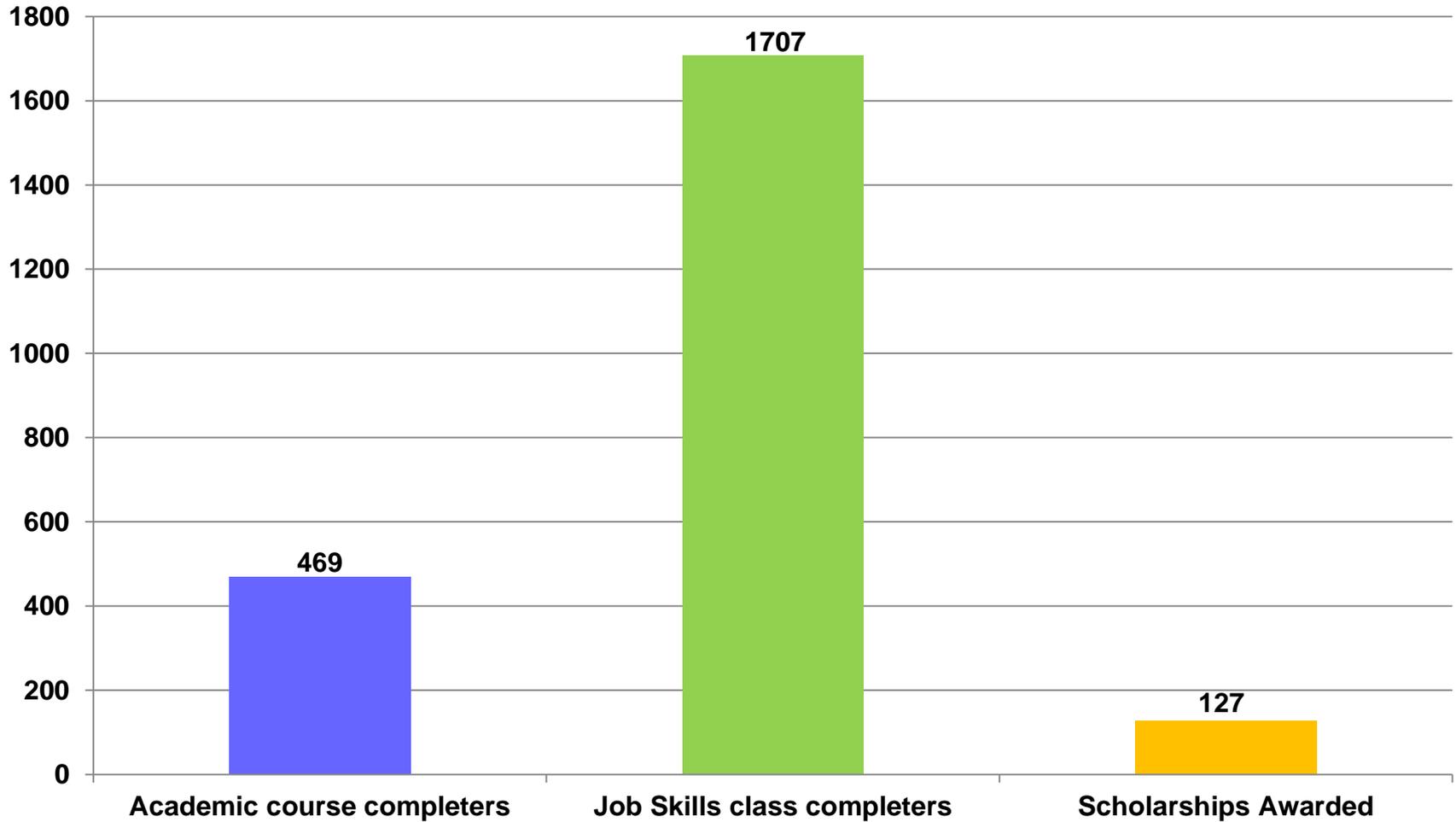
Apprenticeship Opportunities Project

Number of AOP Placements (2007-2011)



Airport University

Airport University Outcomes (2005-2011)



Wrap-around Services

- **Financial Tools for the Trades:** Port Jobs taught 13 Financial Tools classes to 183 apprentices and pre-apprentices in 2011. We partnered with American Financial Solutions, a non-profit credit counseling agency, to offer free onsite credit counseling after classes, and with the Dept. of Veteran's Affairs to co-teach classes to veterans.
- **Free Tax Prep:** In partnership with United Way, volunteers prepared 337 tax returns for airport workers and residents, bringing \$578,000 in Federal tax refunds back into the community. The average adjusted gross income of filers was \$29,230.
- **Basic Food Employment & Training:** In partnership with the state Department of Social & Health Services, 74 people receiving Basic Food services secured jobs at the airport.

Port Funding as Leverage

Services		Funders					Total funding by program sector	Total funding
		Port of Seattle	King County	City of Seattle	State of Washington	Other Leveraged Funds		
General Operating (includes Port Jobs Pier 66 and Airport Jobs)	Operating Support	\$ 465,000		\$ 48,667	\$ 84,765	\$ 124,484	\$ 722,916	\$ 885,567
	In-Kind	\$ 162,651					\$ 162,651	
Apprenticeships	AOP	\$ 140,000 *	\$ 22,858	\$ 24,333			\$ 187,191	\$ 187,191
	Financial Tools for the Trades					\$ 40,286	\$ 40,286	\$ 40,286
Total Funding by Source		\$ 767,651	\$ 22,858	\$ 73,000	\$ 84,765	\$ 164,770		
Total Funding								\$ 1,113,044

*Support for the AOP program was estimated at \$140,000; \$50,000 was funded directly by the Port and \$90,000 was from construction contractors.